



Welcome



As the coronavirus outbreak and the uncertain global business environment rattles the global economy and disrupts supply chains, we at Piramal Glass continue our focus on developing greater operational capabilities to tackle the tough market scenario and persist our journey towards global leadership.

To enhance our capabilities, we have made an investment plan of ~US\$98 Million towards expansion of our glass-container manufacturing and decoration facilities in India, in line with the global best. This will enable us to further service our premium customers in Asia (including India), Europe and the US, with innovative value-added glass packaging across high-end Cosmetics & Perfumery, Specialty Spirits and Food & Beverage Industries. I am pleased to share more details about it in this newsletter.

Vijay Shah
Vice Chairman, Piramal Glass

Piramal Glass Plans Investment of ~US\$98 Million towards Expansion of its Glass Manufacturing and Glass Decoration facilities in India



Piramal Glass, Jambusar India



Piramal Glass, Kosamba India

Piramal Glass Ltd (PGL), a global specialist in design, production and decoration of niche glass-packaging solutions for High-End Cosmetics & Perfumery, Specialty Food & Beverage and Pharmaceutical industries. PGL, with global sales of ~US\$357 Million, operates from India, Sri Lanka and the US through its four manufacturing facilities and several decoration plants. Globally, we have 1430 Tonnes Per Day (TPD) of glass-manufacturing capacity from 12 furnaces. To further expand, upgrade, and modernize our glass manufacturing and glass decoration facilities in India, we have planned an investment of ~US\$98 Million during this year. We are planning a substantial Greenfield expansion at Jambusar, India, Brownfield expansions at both Jambusar & Kosamba, India, and expansion of our decoration facility at Kosamba, India.

We are the largest specialty glass-packaging player in Asia and one of the fastest growing companies in the world. Around 40 percent of our sales are in high-end Cosmetics & Perfumery market, around 37 percent in Specialty Spirits, Food & Beverage market and around 23 percent in the Pharmaceutical market. With best in class manufacturing facilities and configuration of technology, design, and layout, we aim to meet and exceed our customers' expectations. We aspire to become the world's most preferred supplier of glass packaging through continuous value addition, superior quality, and unmatched service.

The purpose of Piramal Glass is to, - "Enhance the value of the product by providing specialty value-added glass packaging to fulfil peoples' aspirations".



Piramal Glass, Retmalana Sri Lanka



Piramal Glass, Park Hills, MO USA

Modernization and Expansion of Premium Decoration Facility at Kosamba, India.



We have recently upgraded and doubled the capacity of our Premium Glass-Bottle Decoration facility at Kosamba, India with an investment of ~US\$15 Million. Our decoration facilities are located in Kosamba (India), Horana (Sri Lanka), and Williamstown (USA). We provide integrated decoration service and technical expertise from concept to, artwork design, to final commercial development.

We have modernized and upgraded our decoration facility with an extended production area and latest



machineries & equipment. We have added 85,000 sq. ft. space to our existing 95,000 sq. ft. decoration space. In the new layout, the labour intervention is minimum. The epoxy flooring has been installed as per global best practice. The upgraded facility now has a modern process, quality, and monitoring technology, in line with our strategy to focus on premium and select customers. We have added new automated lines for Printing, Lacquering, Hot Foil Stamping, and Metallization by doubling the overall premium glass-decoration capacity.

Expansion of Premium Perfume-Bottle Manufacturing Capability at Kosamba, India



At Kosamba, India Plant, we are investing ~US\$23 Million to add three new premium perfume-bottle manufacturing lines to provide additional capacity for 50 Million pieces and for relining of the 100 TPD furnace. We are upgrading our premium perfume 100 TPD furnace to 140 TPD, with two new lines, providing the best in class configuration. This will be ready by May 2020. We are also configuring another line for premium-perfume bottle manufacturing, which will be ready by Mar 2020. This additional capacity will further enable us to service top global perfume brands. Previously, we had upgraded one of our premium perfume furnace from 35 TPD to 60 TPD, with four revamped lines. In the Cosmetics and Perfumery segment, we have one of the largest dedicated production capacities. In the key markets of Europe and in the US, we are one of the major players. We have 14 of the world's top 20 beauty brands as our customers.

New 250 TPD Greenfield furnace and 60 TPD Brownfield Expansion at Jambusar, India, focusing on High-End Specialty Spirits, Water Bottles, and Food & Beverage

We have planned one new Greenfield furnace of 250 TPD with seven manufacturing lines across ~300,000 sq. ft. with an investment of ~US\$42 Million at Jambusar, India. This project will be into commercial production by Dec 2020. Additionally, at Jambusar, India, we are investing ~US\$18 Million for relining of our existing 105 TPD furnace and upgrading 105 TPD furnace to 165 TPD, with two new big bottle-manufacturing lines, providing additional capacity for 60 TPD, which will be ready by the end of this year. This additional capacity will enable us to foray from India into High-End Specialty Spirits catering to markets in Asia (including India), Europe and the US. This top-of-the-line facility shall be one-of-its-kind in Asia as there is a growing need for high-end Water Bottles, Spirits Bottles, and Food Packaging.

The Jambusar, India plant already has three furnaces with 23 manufacturing lines and produces 540 TPD of glass. It currently employs 2130 people and with this expansion, it will create an additional direct employment for ~700 people. This world-class plant, equipped with cutting technology, is rooted in the principles of digital manufacturing and will create job opportunities in the region.



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